

# Report to the Auburn City Council

Action Item
Agonda Item No

City Manager's Approval

To: Honorable Mayor and City Council Members

From: George E. Williams, City Treasurer

Andy Heath, Administrative Services Director

**Date:** May 11, 2009

Subject: Quarterly Report of Investments – Quarter Ending March 31, 2009

#### The Issue

The City Council is required by state law and the City of Auburn's Investment Policy to receive and review a Quarterly Investment Report.

#### Recommended Action Requested

Receive, review and file the "City of Auburn Quarterly Investment Report" for the quarter ending March 31, 2009.

#### **Background**

The City of Auburn Quarterly Investment Report (Investment Report) for the quarter ending March 31, 2009 has been prepared in compliance with the reporting requirements as set for in the State of California Government Code Sections 53600 et seq. and the City of Auburn Investment Policy. The Investment Report contains the following information:

- Identification of the type of each investment held in the City's Treasury;
- Identification of the legal name of the issuer or fiduciary of each investment held in the City's Treasury;
- A listing of the dollar amount invested for each item in the Treasury Portfolio;
- A listing of the maturity date of those investments having fixed maturities;
- A confirmation that the reported investments conform to the City's adopted investment policy; and
- A confirmation of the City's ability to meet it's pooled expenditure requirements for the next six months.

#### <u>Analysis</u>

## **INVESTMENT SUMMARY**

## City of Auburn Pooled Investment Accounts:

For the quarter ended:	March 2009	December 2008	March 2008
Portfolio value – end of quarter:	\$9,769,931	\$7,760,434	\$9,874,870
Portfolio effective yield – end of quarter:	2.00%	3.20%	3.29%
Dollar-weighted days to maturity – end of quarter:	321	648	682
Portfolio interest earnings (1) – end of quarter:	\$76,160	\$94,578	\$120,842
Net unrealized gain / (loss) (2) – end of quarter:	\$(35,403)	\$78,796	\$21,846

## Auburn Urban Development Authority Bond Proceeds Accounts:

For the quarter ended:	<u>March 2009</u>	December 2008	March 2008
Portfolio value – end of quarter:	\$4,621,211	\$4,602,133	N/A
Portfolio effective yield – end of quarter:	3.43%	3.43%	N/A
Dollar-weighted days to maturity – end of quarter:	376	466	N/A
Portfolio interest earnings (1) – end of quarter:	\$19,078	\$0	N/A

- (1) Interest earnings on investments distributed to City during reporting quarter.
- (2) Unrealized "paper" gains / (losses) on investments due to fluctuations in market value. Unrealized gains and losses impact interest earnings each month as the City is required to account for and book investments at marketable value.

#### PORTFOLIO / TREND ANALYSIS

As a means to account for the investment of Auburn Urban Development Authority (AUDA) Bond Proceeds received in October 2008, the Investment Report now includes appropriate analysis for these separately invested funds. In addition to the table presented as part of the Investment Summary above, attachments to this report have also been updated to include appropriate AUDA investment information.

Attachment A provides detailed information for each of the City's investments as of the quarter ended March 31, 2009. Investments are categorized into one of four groups:

<u>Fixed Rate Investments</u>: Investments purchased which pay interest on a periodic basis at a fixed coupon / stated rate. Discounted commercial paper is also included in this group. Fixed Rate Investments, consistent with the City's Investment Policy, are generally held to maturity and not sold in the open market.

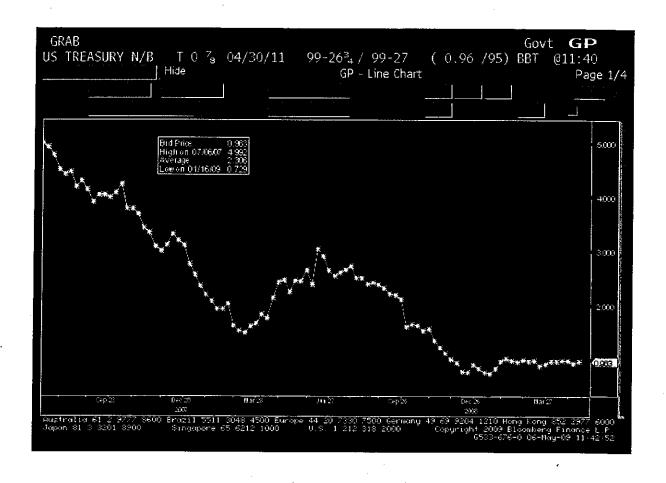
<u>Pooled Investments:</u> Monies pooled with the State of California (Local Agency Investment Fund) and Placer County (County Investment Pool) which are generally available on a daily basis.

<u>Unrestricted Financial Institution Investments:</u> Unrestricted operating account monies available in demand accounts for accounts payable and payroll. Certificates of deposit and money market accounts are also included with this group.

<u>Restricted Financial Institution Investments:</u> Restricted demand accounts maintained for the payment of obligations for designated city programs.

<u>Auburn Urban Development Authority Bond Proceeds:</u> All bond proceeds are invested separate from the pooled investment accounts. Bond proceeds are invested consistent with anticipated project payment schedules and are invested in the CDARS Certificate of Deposit Program, which is 100% FDIC insured.

Attachment B provides investment trend information for the last nine quarters. The City's investment portfolio yield as of March 31, 2009 is 2.00%. The effective yield has decreased by 120 basis points (1.20%) when compared to the yield reported for quarter ended December 31, 2008. This decrease in investment yield occurred primarily as a result of decreasing interest rates in the overall market coupled with the placement of maturing investments into lower-yielding investments. Since July 2007, the Federal Open Market Committee (FOMC) has lowered interest rates by 5.75% in an effort to mitigate the impacts of the housing and credit crises; and in response to the severe economic recessionary climate. As indicated in the graph below, since the FOMC began reducing interest rates in response to economic issues, the average yield on the benchmark 2-Year U.S. Treasury Note has decreased approximately 400 basis points (4.00%).



During the quarter ended March 31, 2009, the City realized \$76,160 in investment earnings. In addition to the investment earnings, the City experienced a \$35,403 unrealized loss in portfolio market value. Unrealized market gains and losses, which are required to be amortized into the portfolio value, fluctuate from month-to-month in response to overall market conditions.

As discussed in previous investment reports, Lehman Brothers, the fourth largest investment bank in the United States at the time, filed for bankruptcy on September 15, 2008. The Lehman Brothers bankruptcy, which followed by only a week the Federal Government "bail out" of Fannie Mae and Freddie Mac, provided an indication of the severe financial market turmoil to come as a result of the unwinding of loose lending policies and excessive credit provided during the housing boom over the past decade. At the time of the Lehman bankruptcy, the City owned a medium-term corporate bond in Lehman Bros. Holdings in the amount of \$125,000. The value of the bond as of March 31, 2008 was \$15,938. The unrealized loss of \$109,062 has been fully amortized as a component of investments earnings.

In response the bankruptcy action taken by Lehman, the City has filed the necessary proof of claim with the United States Bankruptcy Court – Southern District of New York. Also, the City has entered into an agreement with a professional legal services firm to

assist with the investigation and prosecution of a case against certain individuals or entities responsible for losses stemming from the City's investment in Lehman Bros. Finally, the City continues to participate with a working group of more than 80 cities, counties and special districts with combined Lehman exposure of approximately \$1.67 billion, seeking reimbursement of losses through the Federal Government's \$700 billion Troubled Assets Relief Program (TARP) singed into law on October 3, 2008. A hearing before the House Financial Services Committee to discuss the merits of using TARP funds to reimburse municipalities for losses stemming from the Lehman bankruptcy is scheduled for May 5, 2009.

During the quarter ended March 31, 2009, the City's pooled investment portfolio increased by approximately \$2 million. The City received the first of two large property tax and related assessments installments in January 2009. The second large installment from the County is due to be received in mid-May 2009. Funds received from these two installments represent approximately 40% of budgeted revenues citywide; and are invested consistent with anticipated cash-flow requirements.

All investments held at March 31, 2009, but for the exception noted below, conform to the City's Investment Policy and the State of California Government Code. Based on the Administrative Services Department's cash flow projection as of March 31, 2009, funds on deposit and anticipated revenue collections for the period April 1, 2009 through September 30, 2009 are sufficient to meet all anticipated City expenditures during the same period.

## PORTFOLIO INVESTMENT EARNINGS

Below is a comparison of actual Investment earnings on the City's portfolio to the fiscal year 2008-09 budget.

Net Investment Earnings	<u>Yield</u>	General Fund	Other Funds
Quarter Ending 03/31/09 Budget Actual (1)	3.00% 3.14%	\$ 60,000 <u>26,769</u>	\$ 222,225 189,189
Variance		<u>(\$ 33,231)</u>	( <u>\$ 33,036)</u>

(1) Includes amortization of unrealized market value loss

#### INVESTMENT POLICY EXCEPTION

1. Section 8.0(8) of the City's Investment Policy requires that the maturity of any corporate note held in the City's investment portfolio shall not exceed three years. As of March 31, 2009, each of the four corporate notes currently held in the investment portfolio have maturities ranging from approximately 1.75 to 4.00 years.

As discussed in previous investment reports, the City purchased the four corporate bonds (medium term notes) currently held in the investment portfolio on March 26, 2008. These investments were purchased under the presumption that the City was able to purchase corporate bonds with up to a five year maturity, consistent with the City's Investment Policy guidelines previously in place. On January 26, 2006, the City's Investment Policy was updated, and staff inadvertently modified the corporate bond maximum maturity from five to three years. As stated in the January 23, 2006 Investment Policy Revision memorandum to the City Council, "It should be noted that the revised Policy has not deviated from and continues to demonstrate the primary investment program goals and objectives stated in the current Policy".

Staff will recommend necessary changes to the Investment Policy during the annual City Council Investment Policy review and approval process, expected to occur at the next City Council meeting.

### Alternatives Available to Council; Implications of Alternatives

1. Request the City Treasurer to prepare supplemental information for review by the City Council at a future meeting.

#### Fiscal Impact

The current year-to-date yield on the City's portfolio of investments is 3.14%. An average yield of 3.00% was forecasted in the City's adopted budget for Fiscal Year 2008-09. Staff will monitor investment earnings and recommend changes to the budget, if necessary.

Attachment A – Investment Portfolio Analysis Attachment B – Treasury Investment Pool Quarterly Comparison

## City of Auburn Portfolio Analysis Quarter Ending March 31, 2009

3/31/2009

	M	arket Value	Current Yield	Dollar Weighted Days to Maturity
Fixed Rate Investments	•			
US Government Bonds	\$	1,536,250	3.67%	1,457
Corporate Notes		335,740	5.96%	1,112
Negotiable Certificates of Deposit	-	501,189	3.80%	572
Subto	otal:\$	2,373,179		
Dollar-We	ighted A	verage Yield:	4.02%	
Dollar Weight	ted Days	to Maturity:		1,222
Dooled Investments				
Pooled Investments				
State of California LAIF	\$	41,304	1.91%	1
Placer County Investment Pool		2,092,554	3.08%	
Subto	otal:	2,133,858		
	_	verage Yield:	3.06%	=
Dollar Weight	ted Days	to Maturity:		1
Unrestricted Financial Institution Investments	<u>s</u>			
Wells Fargo Bank - Commercial Checking	\$	3,552,553	0.10%	1.
Wells Fargo Bank - Payroll Checking		35,832	0.10%	1
Citizens Bank - CDARS Program		500,041	1.92%	135
Citizens Bank - CDARS Program		500,000	2.22%	317
UMPQUA Bank Money Market		513,048	1.96%	1
ML Stern Securities (Money Markets)		14,927	0.15%	1
		5,116,401		
Dollar-Wei	ghted Av	erage Yield:	0.67%	
Dollar Weight	ted Days	to Maturity:		45

## City of Auburn Portfolio Analysis Quarter Ending March 31, 2009

3/31/2009

	Ma	rket Value	Current Yield	Dollar Weighted Days to Maturity
Restricted Financial Institution Investments	•			•
Bank of America - Chiropractic Checking	\$	5,027	0.00%	1
Bank of America - Vision Checking		3,438	0.00%	1
Bank of America - Dental Checking		9,256	0.00%	1
Bank of America - Landill Closure Account		112,731	0.30%	1
Placer Sierra Bank - AUESD Relocation Account		16,041	0.00%	1
	\$	146,493		
Dollar-Weight Dollar Weighted			0.23%	1
Unrestricted Investment Portfolio Walnation	Į,	9,623,438	± 2.03%	325.
Restricted Investment Portfolio Valuation	\$ <u>*</u>	146,493	0.23%	
Total Project linvestments Portfolio Valuation	<u>S</u>	9,769,931	2.00%	321
Total AUDA Bond Proceeds Account =	S 4	4,621,211	3.43%	376

## City of Auburn Bond Maturity - Detail Quarter Ending March 31, 2009

3/31/2009

	_	Market Value	Current Yield	Maturity
US Agency Bonds				
Federal National Mortgage Assn (\$500K)	)	500,000	4.15%	2/20/2013
Federal Farm Credit Bank (\$500K)		500,780	3.00%	2/25/2013
Federal National Mortgage Assn (\$500K)	)	535,470	3.85%	5/28/2013
2 000000 (40 0000)	Subtotal:			
			·	
Doll	ar-Weighte	d Average Yield:	3.67%	
Dollar	Weighted <b>D</b>	oays to Maturity:		1,457
Corporate Notes		·		
Corporate Motes				
HSBC Finance Corp (\$125K)		107,156	6.12%	1/14/2011
Lehman Brothers Holdings (\$125K)		15,938	0.01%	1/18/2012
Citigroup, Inc (\$125K)		110,176	6.01%	10/17/2012
Merrill Lynch (\$125K)	_	102,470	6.65%	2/5/2013
	Subtotal:	\$ 335,740		
Dall	ar Waighta	d Average Yield:	5.96%	
	_	ays to Maturity:	3.9070	1,112
2 John 1	Worghton D	ajs to Mutalley.	=	1,112
Negotiable Certificates of Deposit				
First Regional Bank (\$98K)		99,443	3.55%	11/30/2009
Washington Mutual Bank (\$98K)	•	100,044	3.67%	5/28/2010
Discover Bank (\$98K)		100,533	3.90%	11/29/2010
Capmark Bank (\$98K)		100,586	3.95%	5/31/2011
Provident Bank (\$98K)	•	100,583	3.95%	5/31/2011
	Subtotal:	\$ 501,189	<u> </u>	
	_	d Average Yield: _	3.80%	
Dollar V	Weighted D	ays to Maturity:	=	572
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UBOC Total Valuation:		\$ 2,373,179	4.02%	· 第 图 - 11,222

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TREASURY INVESTMENT POOL QUARTERLY COMPARISONS 9 CITY OF AUBURN

	•	•		
Current Investment Xield	2.77% 4.14% 4.03% 3.94% 5.52%	1.80% 0.30% 0.00% 2.90% 0.00% 0.00% 0.00% 0.00% 3.62%		\$ 40,757 2,056,926 362,325 4,481,230 484,357 2,551,859 N/A \$ 9,977,454
Investment Amounts at 09/30/08	\$ 40,757 2,056,926 4,481,230 484,357 362,325 14,902	1,319,013 128,786 3,572 9,425 1,054,972 1,054,972 16,041 5,148	N/A 9/30/2008	0.4% \$ 20.6% 3.6% 44.9% 4.9% 0.0% 25.6% 0.0% \$ 100.0% \$
Current Investment <u>Yield</u>	2.77% 3.33% 3.96% 3.84% 5.35% 1.33%	0.45% 0.30% 0.00% 2.54% 0.00% 0.00% 0.00% 3.20%	3.43%	\$ 41,042 2,076,409 373,686 3,037,300 496,220 1,735,777 4,602,133 \$ 12,362,567
Investment Amounts at 12/31/08	\$ 41,042 2,076,409 3,037,300 496,220 373,686 14,926	1,063,621 112,731 3,494 9,405 510,473 - 16,041 5,086 \$ 7,760,434	\$ 4,602,133 12/31/2008	0.3% 16.8% 3.0% 24.6% 4.0% 114.0% 37.2% 100.0%
Current 687 Investment 1,78 Xield 844	1.91% 3.08% 3.67% 5.96% 0.15% 2.13%	0.10% 0.10% 0.00%	3.43%	\$ 41,304 2,092,554 335,740 1,536,250 501,189 - 5,262,894 4,621,211 \$ 14,391,142
Investment Amounts at 3/31/09	\$ 41,304 2,092,554 1,536,250 501,189 335,740 14,927 1,000,041		\$ 4,621,211 3/31/2009	0.3% 14.5% 2.3% 10.7% 3.5% 0.0% 36.6% 32.1%
City of Auburn Pooled Investment Accounts	State of California L.A.I.F. Placer County Treasury Investment US Gov't/Agency Bonds (held by UBOC) Negotiable Certs. of Deposit (held by UBOC) Corporate Notes (held by UBOC) ML Stern & Piper Jaffray Citizens Bank (CDARS Program)	Wells Fargo Bank (Checking and Payroll) Bank of America (Landfill Trust Account) Bank of America (Vision Account) Bank of America (Dental Account) UMPQUA Bank (Money Market Demand) Commercial Paper (held by UBOC) Granite Community Bank (Cert. of Deposit) Wells Fargo Bank (AUESD Relocation) Bank of America (Chiropractic Care Acct)	AUDA Bond Proceeds Account Reliance Trust Company (CDARS Program) Summary of Investments	State Pool County Pool Corporate Bonds U.S. Agencies Negotiable Certificate of Deposit Commercial Paper Financial Institutions AUDA Bond Proceeds / Debt Svc Reserve Investment Total

CITY OF AUBURN TREASURY INVESTMENT POOL QUARTERLY COMPARISONS

Current Investment <u>Yield</u>	4.80% 4.68% 4.00% 0.00% 4.00% 2.48%	3.57% 0.30% 0.00% 5.48% 0.00% 5.26% 0.00% 0.00% 3.98%	39,539 29,767 499,605 3,496,410 - 1,959,005 N/A
Investment Amounts at 12/31/07	\$ 39,539 29,767 3,496,410 - 499,605 14,747	1,268,453 3.57% 58,214 0.30% 3,738 0.00% 9,648 0.00% 32,873 5.48% - 6,0041 0.00% 5,310 0.00% 5,310 0.00% 3,98%	N/A 12/31/2007 0.7% \$ 0.5% 8.3% 58.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
4 1 1	八雅多秀"		
Current Investment <u>Yield</u>	4.18% 4.36% 4.36% 0.00% 5.67% 1.61%	4,081,156 1.90% 62,525 0.30% 3,687 0.00% 9,545 0.00% 1.038,832 4.01% 555,859 3.75% 16,041 0.00% 5,260 0.00% 3.29%	\$ 40,031 30,096 499,058 3,517,970 5,787,715 N/A
Investment Amounts at 03/31/08	\$ 40,031 30,096 3,517,970 - 499,058 14,810	4,081,156 62,525 3,687 9,545 1,038,832 - 555,859 16,041 5,260 \$ 9,874,870	N/A 3/31/2008 0.4% 0.3% 5.1% 35.6% 0.0% 0.0% 58.6%
	CARSE T		
Current Investment <u>Yield</u>	3.11% 4.05% 4.21% 3.94% 5.87%	1.22% 0.30% 0.00% 3.06% 3.75% 0.00% 0.00% 0.00% 3.53%	\$ 40,446 2,036,193 488,811 4,980,580 483,504 - 3,874,620 N/A
Investment Amounts at 06/30/08	\$ 40,446 2,036,193 4,980,580 483,504 488,811 14,848	2,122,606 94,309 3,629 9,505 1,047,339 - 561,138 16,041 5,205 \$ 11,904,154	N/A 6/30/2008 0.3% 17.1% 4.1% 4.1% 0.0% 32.5% 0.0%
City of Auburn Pooled Investment Accounts	State of California L.A.I.F. Placer County Treasury Investment US Gov't/Agency Bonds (held by UBOC) Negotiable Certs. of Deposit (held by UBOC) Corporate Notes (held by UBOC) ML Stern & Piper Jaffray	Citizens Bank (CDAKS Program) Wells Fargo Bank (Checking and Payroll) Bank of America (Landfill Trust Account) Bank of America (Vision Account) Bank of America (Dental Account) UMPQUA Bank (Money Market Demand) Commercial Paper (held by UBOC) Granite Community Bank (Cert. of Deposit) Wells Fargo Bank (AUESD Relocation) Bank of America (Chiropractic Care Acct)	AUDA Bond Proceeds Account Reliance Trust Company (CDARS Program)  Summary of Investments State Pool County Pool Corporate Bonds U.S. Agencies Negotiable Certificate of Deposit Commercial Paper Financial Institutions AUDA Bond Proceeds / Debt Svc Reserve Investment Total

TREASURY INVESTMENT POOL QUARTERLY COMPARISONS

Investment Current Amounts Investment at 03/31/07 Yield	\$ 38,040 5.21% 28,683 5.06% 5,393,075 4.45% 0.00% 994,570 5.25% 14,447 2.62% 19,414 0.30% 3,902 0.00% 3,902 0.00% 3,902 0.00% 3,902 0.00% 5,42% 1,200,000 5.31% 5,434 0.00% 5,434 0.00% 5,434 0.00%	N/A  3/31/2007  0.4% \$ 38,040  0.3% 28,683  10.7% 994,570  58.2% 5,393,075  0.0% 1,200,000  17.4% 1,614,265  0.0% N/A  100.0% \$ 9,268,633
Current Investment Yield	5.25% 5.13% 4.69% 4.03% 4.03% 0.00% 0.00% 5.48% 5.33% 0.00% 0.00% 0.00% 0.00% 4.67%	\$ 38,524 29,043 495,755 6,882,163 1,214,322 2,026,453 N/A \$ 10,686,260
Investment Amounts at 06/30/07	\$ 38,524 29,043 6,882,163 14,548 1,038,324 99,083 3,855 9,768 304,013 1,214,322 535,427 16,041 5,394 \$ 10,686,260	N/A 6/30/2007 0.4% 0.3% 4.6% 64.4% 0.0% 11.4% 19.0% 100.0%
Current Investment Vield	5.24% 5.14% 4.73% 0.00% 3.00% 0.00% 0.00% 5.26% 0.00% 0.00% 4.67%	\$ 39,026 29,288 498,175 7,333,622 - 448,995 N/A \$ 8,349,106
Investment Amounts at 09/30/07	\$ 39,026 29,288 7,333,622 498,175 14,651 (209,768) 3,788 9,668 3,788 9,668 32,441 16,041 5,354 \$ 8,349,106	N/A 9/30/2007 0.5% 0.4% 6.0% 87.8% 0.0% 5.4% 0.0%
City of Auburn Pooled Investment Accounts	State of California L.A.I.F. Placer County Treasury Investment US Gov't/Agency Bonds (held by UBOC) Negotiable Certs. of Deposit (held by UBOC) Negotiable Certs. of Deposit (held by UBOC) Corporate Notes (held by UBOC) ML Stern & Piper Jaffray Citizens Bank (Checking and Payroll) Wells Fargo Bank (Checking and Payroll) Bank of America (Landfill Trust Account) Bank of America (Vision Account) UMPQUA Bank (Money Market Demand) Commercial Paper (held by UBOC) Granite Community Bank (Cert. of Deposit) Wells Fargo Bank (AUESD Relocation) Bank of America (Chiropractic Care Acct)  Totals	AUDA Bond Proceeds Account Reliance Trust Company (CDARS Program)  State Pool County Pool County Pool Corporate Bonds U.S. Agencies Negotiable Certificate of Deposit Commercial Paper Financial Institutions AUDA Bond Proceeds / Debt Svc Reserve Investment Total